

21st Feb 2012

To
Mr. I.R.V. Rao
Assistant Director
India Tourism
(Ministry of Tourism, Government of India)
Tourist Reception Centre (1st Floor)
MTDC Holiday Resort
Railway Station Road Aurangabad – 431005
0240 – 2364999, 2331217
Mail : indiatourism.ixu@gmail.com

Greetings from WelcomHotel Rama International...!

With reference to your mail & our personal discussion regarding the room booking & conference requirement for Eco Tourism Society of India dated 26th to 28th April 2012. We take this opportunity to thank you for considering our hotel as a venue for your room booking & conference. As a special case we are not charging for the Conference Hall for both the days & we are offering you special rates for the rooms which are as follows.

Room Requirement:

No of Rooms : 60
Date of Arrival : 26th April 2012
Date of Departure : 28th April 2012

Best available rates on CP basis on per room per night basis:

- Single Occupancy Rooms @ Rs 3750 + 15.15% Tax
- Double Occupancy Room @ Rs 4750 + 15.15% Tax

- Our check-in and check out time is 1200 Hrs.
- ID Proof Mandatory at the time of check in of all the guest

➤ **The rates mentioned above includes**

- Room Rentals
- Tea / Coffee maker in all the rooms are provided
- One mineral water per person/ per day in room
- Buffet Breakfast
- Complimentary usage of the Gym; Swimming Pool and Steam (Therapies would be on a chargeable basis.

Complimentary Offerings

3 nos superior rooms for 2 nights on CP plan
Banquet hall for 2 'day sessions' (0900 hrs till 1800 hrs)
3 tea sessions spread over two days

BANQUETS / CONFERENCE HALL REQUIREMENT:

27th April Conference of 120 Pax in Sita Hall @ Rs 550 + 18.68 % Tax
(Includes Lunch & AM / PM tea / coffee with Cookies)

28th April 2012 Conference of 120 Pax in Sita Hall Half day
@ Rs 550 + 18.68 % Tax (includes Lunch & AM tea / coffee with Cookies)

Food and Beverage Services Extras On Actual:

In case of Cocktail party , mandatory club license fee of Rs.9000/- per cocktail evening payable to the state Govt., in an event of cancellation / amendment in the date of cocktail evening after procuring the license, retention charges for the same will be applicable.

Please Note:-In case of dry day, liquor will not be served.

Juice @ Rs 100(Per Glass); Mineral water @ Rs 60; Soda and soft drinks @ Rs 60(300ml); beer @ Rs 250 (650 ml) ; taxes extra are to be brought from the Hotel. In case of Hard Drinks to be brought from your end, Corkage charges would be applicable for the same @ Rs 1000/- per bottle.

Extras:

- 🍷 **Buffet Breakfast @ Rs 450 + 18.68 % Tax ,per person**
- 🍷 **Buffet Lunch @ Rs 650 + 18.68 % Tax , per person**
- 🍷 **Buffet Dinner @ Rs 650 + 18.68 % Tax , per person**

Others:

- ➡ Laundry services; Room service; telecommunication; tobacco will be charged as per the prevailing rates.
- ➡ All Audiovisual equipments would be on chargeable basis as per requirement.
- ➡ LCD @ Rs 2500 +Tax, PA system @ Rs 6000 + Tax per day.
- ➡ Please let us know your Electricity requirement accordingly; Generator will be made available on Chargeable basis.

Ajanta is closed on Monday & Ellora is closed on Tuesday.

TRANSFERS:

- ➡ One- Way Airport Transfer by 35 Seater Coach @ Rs. 3500 + 4.12%Tax
- ➡ One- Way Station Transfer by 35 Seater Coach @ Rs. 4000 + 4.12% Tax

Sight Seeing:

- ➡ Full day Sight Seeing to Ajanta (110Km) in a 35 seater AC coach @Rs.18000+ 4.12% tax per coach per day.
- ➡ Half-day sight seeing to Ellora (38Km); Daulatabad; Panchakki and Bibi Ka Maqbara in a 35-seater AC coach @ Rs 14000+ 4.12% Tax per coach per day.

TERMS & CONDITIONS:-

- 50% non-refundable advance to guarantee the booking at the earliest & remaining payment 21 days before guest arrival.
- If the block Booking is cancelled within, 21 days of the arrival date full retention will be charged.
- Bank details attached & in case of DD to be drawn in the name of **“WelcomHotel Rama International”**
- Our check-in and check out time is 1200Hrs.
- Any Early Check in / late check out will be charged full day charges and subject to availability.
- Rooming list along with the arrival departure details of all the participants to reach hotel at least 15 days prior to the arrival to facilitate the room blocking.
- The Hotel must be informed of any special requirements for hospitality arrangements or registration of VIP's, at the latest 21 days prior to the group's arrival together with the rooming list. Any requests for additional suites, specific room locations, etc., not specified in this agreement will be accommodated on a space available basis.
- Any requirements in areas like Displays & Signage , Facility Desk, Assistance Staff in hotel lobby or any other Admin activity in public areas will have to be intimated to the hotel in advance prior to the check-in of the group is subject to advance approval by the hotel.
- The hotel may amend / cancel the block due to Force Majeure events including VIP movements. Such amendments / cancellation shall not incur any liability upon the hotel. In the event such amendment / cancellation occur, hotel will provide assistance, in arranging alternative arrangements.
- Car assistance is on charge.
- We would need a copy of your PAN card. Please note we do not accept Cheque payment if it is two days prior to the function or on the day of the function.
- Liquor will be charged at a special banquet rate.
- Any damage to the property during your stay will be charged on actual. No allowance for any unconsumed meals.
- One coordinator to be appointed to coordinate in all the issues related to group accommodation.

Your response by would be highly appreciated and facilitate us to initiate necessary steps for the blocking process as the rooms are blocked on first come first serve basis. The above given rates is the Quotation, Room blocking will be done & will confirmed on the receipt of 50% Advance of total amount with all details. The above quoted rates are final & a line of confirmation about the same from your end would be highly appreciable.

We hope the above is in order, If at all any assistance required please do not hesitate to contact us.

Thanks & Regards;

Shrikant Jogdand
Unit Manager - Sales & Marketing
Mobile: 09823145444